eHealth HUB *Stories*

HOSPITAL BERNAL

Hospital Bernal: in the search of telemonitoring solutions

" **Thanks to Solution Match we found 71 innovative solutions that fitted really well with what we were looking for. This allowed us to talk to several of them and finally select a partner to work with.** *"*

Hospital Bernal

Manuel Clavel-Sáinz Bernal, Director

www.hospitalbernal.com

Spain

My challenges

We were looking for a digital health solution to remotely monitor low-complexity chronic patients from their home. Those patients are typically elderly people, physically and mentally well enough to live alone at home but presenting one or several chronic diseases that would require regular or continuous monitoring. Chronic Obstructive Pulmonary Disease (COPD), Congestive Heart Failure (CHF) and diabetes are the most common conditions among these patients.

eHealth HUB support

Solution Match [2017]. "We have been able to identify solutions that covered all the requirements we had regarding a telemonitorization system for patients with medical video consultancy. For this, we have received a lot of support from the eHealth HUB team who have filtered applications during the selection process. It would have been impossible for me to contact all of them one by one. Instead, I talked to the ones that were more aligned with our needs.

Furthermore, Solution Match has helped us to define the best criteria to select our potential partner, since they really made the effort to understand which were our needs".

The company

Hospital Bernal is the reference hospital in the Northwest of Murcia Region (Spain). More than 200.000 patients have been assisted since its opening. The hospital is committed to satisfy the needs of their patients looking for their happiness, offering personalized and comprehensive health care, pursuing a high scientific, teaching and research quality.

Learning points

"Solution Match has helped us to define better the criteria to select our potential partner. This process started before the live event in Caravaca and continued after it. The main factors have been three. The first one was affordability and budget. The second was maturity of the solution. Finally, easiness of use for healthcare professionals and users was the third requirement, since in the hospital we do not have any previous experience on similar services."

Manuel Clavel-Sáinz Bernal, Director

eHealth HUB services

Solution Match

A personalized service for healthcare providers, insurers, pharma or medtech companies looking for a concrete digital health solution to be implemented in their organization. Solution Match helps to clarify their needs and requirements, research available solutions and pre-select the best matches.